

LAND PRESERVATION OPTIONS FOR VIRGINIA LANDOWNERS

TOPICS OF INTEREST:

NEW IDEAS FOR LAND USE TAXATION, PRESERVATION
PROGRAMS, AND 2023 COST OF COUNTY SERVICES STUDY

MORE DETAILS ON THE BACK

WHEN: DECEMBER 18, 2025

8:00 AM-2:30 PM

LOCATION: THE CARVER CENTER

9432 N. JAMES MADISON HWY

RAPIDAN, VA 22733

REGISTRATION FEE: \$5

PLEASE MAKE THE CHECK PAYABLE TO: TREASURER OF VIRGINIA TECH
MAIL TO THE LOCATION ADDRESS OR USE THE QR CODE BELOW



[HTTPS://FORMS.GLE/GCR6B58AVLrT2Tco6](https://forms.gle/gCR6B58AVLrT2Tco6)

RSVP BY DECEMBER 9, 2025

REFRESHMENTS AND LUNCH PROVIDED

SPONSORED BY:



NORTHERN
VIRGINIA
CONSERVATION
TRUST



ccstaffo@vt.edu



540-727-3435 EXT 351



<https://culpeper.ext.vt.edu/>

Virginia Tech is an EEO/AA (including individuals with disabilities and veterans) employer. If you are an individual with a disability and desire an accommodation, please contact Carl Stafford at VCE- Culpeper 540-727-3435 ext 351 or ccstaffo@vt.edu) during regular business hours at least 10 days prior to the event.

Virginia Cooperative Extension is a partnership of Virginia Tech, Virginia State University, the U.S. Department of Agriculture (USDA), and local governments, and is an equal opportunity employer. For the full non-discrimination statement, please visit ext.vt.edu/accessibility.

AGENDA

- **8:00 am – Registration and Exhibits Setup, refreshments, networking**
- **9:00 – Welcome and Purpose, We are at a crossroads, which way will we go, my situation in Madison – Carl Stafford, Senior Extension Agent, Culpeper County**
- **9:15 – Land Use Taxation, How it fits in the local revenue stream, our calculations, and the importance of land as a source of revenue to localities. Jen Freidel Esq., Director VA Land Use-Value Assessment Program, Virginia Tech, Introduction by Carl Stafford**
- **9:45 – Keynote – Layered Landscapes: How stratified land use taxation can revive local agriculture. Eric Maybach, Commissioner of the Revenue, Fauquier County, Introduction by Tim Mize, Extension Agent, Fauquier County**
- **10:15 Break, visit Sponsors, Refreshments, and Networking**
- **10:30– County Government Land Preservation Programs, An Overview and Some Examples, Introductions by Tim Mize, Extension Agent, Fauquier County, The Fauquier County program – Jacob Fravel Agricultural Development Officer, Cool Lawn Farm, Remington, Our Experience- Ben Smith, (3rd generation), Flanagan Farm - Purchase of Development Rights, My family Experience - Roy Flanagan, Extension Agent, Virginia Beach, President Virginia Association of Agricultural Extension Agents**
- **11:30 Panel – Government and Non-government Organizations, Our Purpose, Methods, and Funding Preserving Land for the Next Generation: Moderator – Grace Kunkel, Extension Agent Stafford County. PEC Bryn Sonnett, VOF Sherry Butrick, VDOF Amanda Scheps, NVCT Laura Hassell, Stafford County - Olivia Mills**
- **12:30 Lunch, network, visit with sponsors (Turner Girlz Food, Orange VA) Blessing, Carl Stafford**
- **1:30 – 2:30 The Cost of Services to Local Government, Streams of Revenue that pay and those that cost the local tax base. Terence Rephann, PhD, Economist, Weldon Cooper Center, UVA, Introduction by Carrie Swanson, Extension Agent Albemarle County**